## **Pilgrim Shoes Is Bringing Back Shoe Manufacturing** to the USA!

## By Arkady Altskan

Pilgrim Shoes is on a crusade to bring shoe production back to the U.S. Our Baltimore factory just celebrated its 6th year of successful operation; and from the inception our mission has remained unwavering: we are dedicated to manufacturing a shoe that will perfectly blend your patient's foot biomechanics with maximal comfort, while staying fash- Pilgrim machine operator ionable and attractive.



Building a U.S. shoe factory was certainly not an easy undertaking: American footwear manufacturing infrastructure today is virtually non-existent, there is no skilled labor force, and manufacturing jobs are simply not as attractive as they used to be to job-seekers. In any case, difficult or otherwise, we decided from the very beginning to rely on the very highest of standards when it came time to choose machinery, lasts, moulds, and the like. We purchased a PU direct injection machine, which can produce 100, 000 pairs annually, and we invested in 2 robots to make our state-of-the-art technology even more productive. We invested in German-made lasts and Italian-made moulds, along with the services of Italian and UK-based designers to bring the best possible product to the market. In addition, our manufacturing method does not use harmful adhesives and does not pollute the environment. And our cost-efficient technology make it possible to easily compete price-wise with Chinese-based manufacturers.

Thus we have proven beyond any doubt that manufacturing in the US is not a dream, it is possible, and there's no need to sacrifice any aspect of quality to keep costs in line.

Pilgrim Shoes today manufactures therapeutic, diabetic and orthopedic footwear and is fully dedicated to the well-being of your patients. Our team of experts is always looking for better solutions and technologies to help people. We provide a multitude of options in our line of stylish and comfortable diabetic/orthopedic shoes for both men and women.

This year we are focusing on extending our selection via more sizes and widths. Our most popular men's shoes Pilgrim service technicians

now go from size 7 thru 15 and from M (D) width they extend to WWW (6E). This wide selection, along with the use of stretchable Lycra material on some styles, will allow you to provide better service to a wider range of patients.

Pilgrim Shoes is not just products and services. Providing the products you need is a big part of what we do, but our commitment to your success doesn't stop there. Customer service and education complete the

picture. We're ready to meet your needs—over the phone, in person, and online.

Our inside team is available to handle customer orders and provide prompt and knowledgeable service over the telephone; they work closely with our technical advisors, product managers, and suppliers. Our field sales team makes regular visits to

## Pilgrim Shoes has been selected as an official supplier for the Veterans Administration.

clinics across the USA to demonstrate products, share industry news and provides advice and solutions customized to individual needs. Pilgrim Shoes exhibits at national and regional conferences, such as APMA, SAM, NYSPMA, AOPA, and PFA. Our Web site is also the best place for the latest product news, information and special offers. Customers can register and place their orders, track shipments and pay invoices

using our web-based service.

Recognition of our American-made footwear is growing. Pilgrim Shoes has been selected as an official supplier for the Veterans Administration Contract VA797N-12-R-0012, and we are proud to serve those who have served America so well.

Please offer your support to a US-based footwear manufacturer. Let's create American jobs together!

For more information, call 888-493-2859, visit www.pilgrimshoes.com, or click here.